



Cold Cut Distribution
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Cold Cut Distribution: *Our Mission*

Have you noticed how *hard* it is to get back issues, even trade paperbacks, of quality comic books through the regular distribution system? When *Optic Nerve #1* continues to sell strongly every month even as the latest issue comes out, you need a way to get available back issues and trade paperbacks of quality independents into your store.

Be honest - wouldn't it be great to keep *Johnny the Homicidal Maniac* in stock at all times? Wouldn't you like to have someone tip you off about hits like *Action Philosophers*? How about being able to order single copies of *Tintin* or *Maus* as special orders for your customers? Now - *you can*.

Since 1994, we've carried a constantly expanding line of alternative comics and graphic novels at competitive reorder rates. We are dedicated to keeping in-print books in stock as often and as long as possible, to better serve you and your customers. We're happy to put our expertise at your service!

We specialize in trade paperbacks, quality independents, manga, and adult titles. Our primary purpose here at Cold Cut is to get you the books you need so you can sell them to your customers, and to help you find out about independent books you may not have seen before.

Cold Cut Online Catalog - You can find a complete list of everything we carry on our website! We have an easy-to-use Online Catalog, which is updated every 24 hours with new items, the current stock status on every item, descriptions, pictures, retail prices and discount levels.

Call Toll-Free. We can now be reached using our toll-free phone number:

1-866-4-COLD-CUT
(1-866-426-5328)

Discounts and Terms

• **For first-time customers**, orders must be prepaid or COD-check for the first few orders, until credit terms or other arrangements are made. Make checks and money orders payable to Cold Cut Distribution. Checks must be in US funds.

• Cold Cut also accepts credit cards (Mastercard, Visa, American Express) for payment. Pricing in our Catalog is based upon cash payments. **Cash and check payments entitle the purchaser to the 2% higher retail discount displayed in our Catalog.** International accounts, please call Cold Cut's credit department for details about using credit cards or wire transfers for overseas orders.

• **Minimum order is \$25 retail value.** No minimum on number of copies per issue.

• **Most orders are shipped within three business days.** Items in this catalog marked as "Special-Order Items" (such as signed hardcovers or some Graphitti Designs T-Shirts) may take up to an extra 2-4 weeks or more to ship. In most cases, advance orders are not accepted.

• Items not in-stock at the time the order is shipped will be cancelled unless the retailer **specifically requests that they be back-ordered.** Once placed, orders are considered final - later changes to the order may not be possible, or may incur a restocking fee.

NEW TERMS AS OF 9/06!

• **Effective September 2006, our discount structure has changed! We have eliminated all of our discount minimums and tiers, and we now offer everything at the best possible discount! All comic books, graphic novels, trade paperbacks and other comics-related merchandise are available at between 40% and 50% off the cover price -- discounts vary from publisher to publisher.**

For example:

- **50% discount:** Slave Labor Graphics, Fantagraphics trade paperbacks, Bongo Comics, Top Shelf Productions, Antarctic Press, Abstract Studios, AiT/Planetlar, Dork Storm, Broadsword, Airship Entertainment, Viper Comics, and many more.

- **45% discount:** Drawn and Quarterly, Fantagraphics comic book issues, NBM Publishing, Little Brown (Tintin) Last Gasp, Aardvark-Vanaheim, Harper Collins, Heavy Metal, Chronicle Books, and more.

- **42% discount:** Viz Media manga.

- **40% discount:** Graphitti Designs (t-shirts), Andrews McMeel, Orion Books (Asterix), TwoMorrows Publishing, Pantheon Books, Paper Tiger, and more.

• The discount offered on each item can be found on our Online Catalog, our Online inventory file, or our Weekly Updates. Most titles Cold Cut carries are at a 50% discount.

• Product prices and discounts in this catalog are based on the publisher's cover price or suggested retail price, and are subject to change (for instance, due to the publisher reprinting) without notice.

• **Shipping Costs:** In the continental US, we charge exact UPS Ground shipping on orders under \$2000 retail. (US Mail available by special request.) For orders over \$2000 retail, we offer a free freight credit equal to 90% off the shipping cost -- so we pay for 90% of the shipping! For orders shipping outside the continental US, various shipping options are available.

• **All product is sold to retailers on a non-returnable basis only.**

• Shipments to a residential address will be charged additional \$1.75 UPS fee per box.

• Orders shipped COD will include an additional UPS COD fee of \$8.50.

• All comics in our catalog are current printings only, unless otherwise specified.

• Shipping other than UPS Ground or outside the United States is available by request (such as US Mail or UPS Expedited). For international orders, we recommend using a Freight Forwarder. Contact Cold Cut for a list of freight forwarding firms we currently use.

• **A copy of a business license or resale certificate** is needed for your first order - we don't want to sell to your customers by mistake!

• **Damaged merchandise** must be reported within 7 days. Full credit and/or replacements are offered for all damaged merchandise.